

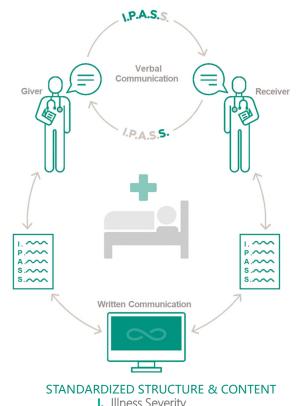
Better Handoffs. Every Day. Every Handoff. Every Time.

I-PASS is an evidence-based package of interventions created to reduce communication failures during patient handoffs. In a large multicenter trial, I-PASS was associated with a 30% reduction in medical errors that harm patients (NEJM 2014). I-PASS is now being successfully used by more than **60 leading hospitals** in the U.S.

Joint Commission - Sentinel Event Alert 58: September 2017 Tips for high-quality handoffs

The Joint Commission gives the following seven recommendations on improving patient transfers:

- Have leadership demonstrate its commitment to successful handoffs and a safety culture. 1.
- 2. Standardize critical content to be communicated (verbally or written) by the sender during a handoff.
- 3. Conduct face-to-face handoff communication and sign-outs between senders and receivers in distraction-free zones, be sure to include all appropriate team and family members as well.
- Standardize handoff training. 4.
- 5. Use your EHR and other technologies to improve the handoff process.
- Monitor the success of interventions to improve handoff communication and use the lessons to drive 6. improvement.
- 7. Sustain and spread best practices in handoffs and make high-quality handoffs a cultural priority.



- I. Illness Severity
- P. Patient Summary
- A. Action List
- S. Situation Awareness
- Synthesis by Receiver

Benefits of I-PASS Adoption

- Reduction in handoff safety events
- Increase in culture of safety scores
- Actionable step in becoming a high reliability organization
- Support cultural changes for sustainment
- Financial savings through:
 - Reduced patient re-admittance
 - Reduced malpractice claims

I-PASS Institute Services & Solutions

- ✓ Wide-scale dissemination across settings
- ✓ Customizable to your institution's workflows
- Support transitions of services:
 - At change of shift
 - As patients move within the institution
- ✓ Supports ongoing sustainment efforts at your institution
- Scalable for departmental or institution-wide implementation



Solutions Overview & Pricing Guide December 2017



I-PASS CERTIFIED MENTOR



I-PASS PROGRAM MANAGER

- · Clinicians with real-world implementation experience
- · Provide guidance and oversight

- · Ongoing implementation management
- · Web tools set up and support

Implementation Guide

- Based on experience implementing in 60+ institutions
- Timelines and implementation milestones



I-PASS Web Portal



EHR Integration

- Pre-built I-PASS templates in major EMRs
- Consultative services on optimal template design

I-PASS Learning

- Scalable, interactive training
- Practice and guided self-assessment



I-PASS Assessment

- Web app for workplace assessment
- Promote feedback, learning, and improvement





I-PASS Analytics

- Measure adherence and support improvement
- Department, unit, and institutional benchmarking

			I-PASS Program Manager		Electronic Tools & Support Services							
	Annual Fees	I-PASS Certified Mentor ¹	Kickoff ²	Ongoing	I-PASS Learning ³	I-PASS Assessment APP	I-PASS EHR Integration App ⁴	I-PASS Analytics Module	Implement -ation Guide ⁵	Technical Support Services	Campaign Materials ⁶	I-PASS Certifi- cation ⁷
Department	\$9,500	Available for Additional Fees	One 1 Hour Webinar for Institution Lead(s)	1 Hour Monthly Webinar Review	Up to 50 Learners	Configured to 1 Dept	Additional Fees of \$6,500 / Dept	I-PASS Adherence Run Chart	Included	Business Hours	Base Package	Not Included
Multi- Department	\$22,500	Available for Additional Fees	One 1 Hour Webinar for Institution Lead(s)	1 Hour Monthly Webinar Review	Up to 125 Learners	Configured for up to 3 Depts	Additional Fees of \$6,500 / Dept	I-PASS Adherence Run Chart (By Dept & Instit.Wide)	Included	Business Hours	Base Package	Silver (Dept)
Program	\$49,500	1 Day Onsite + 1 Hour Monthly Webinar Review	One 1 Hour Webinar for Institution Lead(s)	1 Hour Monthly Webinar Review	Up to 300 Learners	Configured for up to 6 Depts	Additional Fees of \$6,500 / Dept	I-PASS Adherence Run Chart (By Dept & Instit.Wide)	Included	Business Hours	Base Package	Gold (Dept)
Enterprise	\$TBD									Business Hours	Enterprise Package	Platinum (Institution)

- 1. Mentor time may be purchased by the day (onsite) or hour (offsite), as I-PASS Institute rates. Any direct travel costs are billable at cost.
- 2. A one hour webinar for all learners is not necessary, but is additionally offered at no extra fee should the purchasing Institution desire it.
- 3. Currently available for: Surgery, Nursing, Internal Medicine, Pediatrics. Additional modules will be available as I-PASS Institute develops them. I-PASS Institute can customize modules to an institution's specific workflows / specialties for an additional fee.
- 4. While the I-PASS method is agnostic to the EHR used by the purchasing Institution, the configurability and functionality of the I-PASS EHR Integration App will vary depending on the EHR and version. Should an institution not require / desire the EHR Integration App itself, I-PASS Certified Mentors have a deep background in structuring I-PASS templates and are available to consult at I-PASS Institute rates. Departments with > 50 users are subject to an increased fee.
- 5. The Implementation Guide has been created from the knowledge of over 60 implementations of I-PASS, and has been adapted to a web-based guide that supports the broader implementations of I-PASS. Also included as part of the fee for the guide are other project management tools, such as project management timelines and GANTT charting.
- 6. Campaign materials: Base Package includes I-PASS Lanyards and Badge pulls for each Learner. The Enterprise package includes posters, templates for electronic reminders and similar supporting materials.
- 7. I-PASS Certification: Silver requires 75% of department staff to take the I-PASS Learning course; Gold further requires 3 consecutive months of > 75% adherence to the I-PASS elements (as measured through the Assessment APP and reported through the Analytics module); Platinum requires full institution adoption (95% of staff) of I-PASS and 12 consecutive months of > 75% adherence.
- 8. I-PASS Institute will work with each Institution to assess, plan and price a program for institution-wide adoption and sustainment. Such a program may include customization of I-PASS Learning to the Institution's workflows, integration if I-PASS Assessment and Analytics to the appropriate departmental structures.